HIGH TARIFF WILL HURT OUR EXPORT TRADE, SAYS BANK STATEMENT

RAPS AMERICAN TVALUATION PLAN

Issues Booklet Containing Financial Analysis of Situation.

WANTS NEW LAW

Sees Little Danger From Flooding Country With Foreign Goods.

Although the adoption of a high proteitive tariff for a few industries may seem desirable, the pending tariff bill has been subject anty Trust Company of New York. The American valuation plan has ikewise been the subject of serious american market instead of on the of the article to the importer. ween countries the value of whose lime for use widely and creased since 1914, due to the inalso to secure the full benefit of

Ad valorem levies, as compared with specific duties, it is pointed out, are liable to variable and arinterpretation. Owing to the absence of fixed duties, the calculations of importers would be subconsequence that they have to allow larger margins of profit, to the detriment of consum-ers. Moreover, as foreign goods inin cost to the importer by the appreciation of exmarkets than would duties ased on invoice valuations. The onsidered extremely doubtful.

the results which the protective

valorem duties are designed to pro-

Prior to War. Prior to the war, the United States was a debtor nation and com-

paratively little thought was given to the effect of a protective tariff on our export trade. Today, an altogether different situation obtains nd the adoption of a tariff law with to our commercial and indus-

foreign governments are presceive more than \$500,000,000 anrelation of our exports to our Europe's debt to us is to While it is true through the extension of credits and the adoption of similar devices, it is, nevertheless, true that the debt must be paid eventually in

goods or not at all. Meaning of Increase.

is, of course, important that Highest possible volume of exshould be maintained if trade should be maintained if are to have normal production our mines and factories and on our farms, and if we are not to be foreed to scrap's large part of our Wheat Reaches New Low, increase in imports does not make necessary a corresponding decrease in exports. It is possible that the present relation between exports and imports may be reversed without! In any way decreasing the volume of exports. We may be

GUARANTY TRUST - LIME PRODUCTION LAGS WITH PRICES STILL HIGH

Increased Costs and Absence of Surplus Uphold Prices. Demand for Building Low.

Lime is one product used in building, manufactures and agriculture
which continues to sell at the high
price of last year. The conditions
that have brought about this pethat have brought about this peculture agriculture of building is resumed. that have brought about this peculiar condition are: Car shortage
Chemical lime fell off in defast year, lack of labor and scarce
fuel. The lime industry was not
regarded as an essential war industural lime was in good demand durregarded as an essential war industry consequently it faced many dif-ficulties during the war period.

Lime production increased in 1920 the amount used was not maintained over 1919 by about 9 per cent in at previous levels.

quantity and 21 per cent in value The principal States in order of total was less than that of Imports increased greatly in Pennsylvania, Obio, amount of the previous year. the same time experts declined to the country. me-fifth of the prowar these States is divided between Production and the num-building, chemical and agricultural amount. Production and the num-building, chemical and agricultural anty Survey, issued by the Guar-ber of plants was reduced about uses. In Ohio about half the lime

which together produce census for 1919 indi- is used for building normally. cated that the value of production market was very good in 1919 and had doubled since 1914, but this is lime makers had a prosperous year accounted for by the increase in when they could get cars to make and does not indicate a cor- deliveries. Considerable difficulty burned lime was about 1 to 8 in 1913 lime is used by paper mills and tan The production of burned be felt in the lime trade. The conditions that have been holding up lime costs being largely

removed there is a prospect of re level. The producers' price was more than doubled from 1913 to 1920 while the price of builders' lump lime arose from about \$1 per barrel in 4.23 1913 6.55 1921. The total of lime produced in 1920 prices as will also the fact that no fore the end of the first hour, how-To this was added 22,688 tons by worth \$392,000 less 5,921 years.

exported worth \$128,000 leaving There has been no overproduction There was considerable backing amount for consumption of lime and prices will tend to assume a relation to the cost of pro Lime has such a wide variety of duction the amount going into between the level of 1913 and 1920 intrinsic merits of a revival of this various industries cannot be ac-method of valuation, therefore, are curately measured. The amount re-consumption lime production must curately measured. The amount re- consumption lime production must ever, was not wide, and in the

TIMELY WALLSTREET TOPICS

nounced fluctuations above and beselling, but these operations and the likeliho only to eliminate the early would again be the kind of duliness that ceive more than \$500,000,000 an-nal interest payments from abroad. a trading level in the morning was early afternoon, but when trading A change in of the constructive element. A re

creasing use of ground limestone.

the extension of credits the sharp rally which took place in the last hour yesterday could not

COARSE GRAINS AFFECT MARKET

Prompted by Break in Corn and Oats.

southern Building, Fifteenth and H
streets northwest, which will public the shareholders indorse the
proposition. When the Southern
Building was erected the United
States Trust Company obtained a
long lease on the premises, which
later passed to the Munsey Trust
Company. This lease has still a
considerable time to run, but it is
understoed that all arrangements
as considerable time to run, but it is
understoed that all arrangements
have been made for its cancellation.

The Merchants Bank is now located in its own building, 1412 G
street northwest, and it also owns
the adjoining property at 1415 G
street northwest, and it also owns
the solutions
the solution of the business here
solved in 4,000 for tomorrow. Western run was 69,000
against 86,700 a week ago and 66.
466 last year. Money steady, call 6,
street northwest, lease at \$8.00a
go and 66.
467 last year. Money steady, call 6,
street northwest, and it also owns
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body of stocks moved over a nar-row field today while more pro-higher would lead to profit taking that the least attempt to put prices on the part of traders stocks at or wave of profit taking and renewed yesterday's late covering movement until the next tax date has passed.

> make a further cut in the redis-count rate at their regular Wednesmeeting, so was the failure of the rally to continue today ascribed nother case of the wish being fatn-

should be reduced again at this learned. In gat the rate of \$30,000 per flavorable action would be taken, or reliable sources. The design and more more active and more dear in the more active and special states. The section such issues are reported to a total of \$15,52 tons in 1520. The more dear it become less intense as relief is handed out in small does not disappear with each reduction. The section such issues are reported to a total of \$15,52 tons in 1520. The farmer cannot look back with favor on previous holding on the calendary. The agitation for the section such issues are reported to a total of \$15,52 tons in 1520. The farmer cannot look back with favor on previous holding on the farmer cannot look back with favor on previous holding on the farmer cannot look back with favor on previous holding on the farmer cannot look back with favor on previous holding on the farmer cannot look back with favor on previous holding on the farmer cannot look back with favor on previous holding on the farmer cannot look back with favor on previous holding on the farmer cannot look back with favor on previous holding on the farmer cannot look back with favor on previous holding on the farmer cannot look back with favor on previous holding on the farmer cannot look back with favor on previous holding on the farmer cannot look back with favor on previous holding on the farmer cannot look back with favor on previous holding on the farmer cannot look back with favor on previous holding on the farmer cannot look back with favor on previous holding on the farmer cannot look back with favor on previous holding on the farmer cannot look back with favor on previous holding on the farmer cannot look back with favor on previous holding on the farmer cannot look back with favor on previous holding on the corn and Oats.

Design a stephilor of foreign goods competing for what have to offer in payment of the goods by his recompeting of the goods and an advanced by the goods and the goods a

Directors of the Merchants Bank accepted under advisement yesterday the purchase of the big banking rooms on the main floor of the Southern Building, Fifteenth and H 9.50. Receipts 22,000 with 14,000 for streets northwest, which will purbably be the future home of the panis 86,700 a week ago and 66, bank. Exchange par.

Was in changing between September and December. The dollar purple and December on London was %d lower, with the Rio market unchanged to 25 reis lower, and Santos 75 to 125 reis lower, and Santos 75 to 125 reis lower. Most of the business here against 86,700 a week ago and 66, yesterday's best level reflected switching from near to jate months and trading otherwise seemed to

Cut in Freight Rates On Grain Authorized

ties on grain for export to limite ports were as thorized estunday by the interestate Com-serce Commission. The reduc-tion of The cents a 100 pounds tion of 7% cents a 100 pounds will go into effect on ten days' notice on grain and grain preducts from Chicago, Mississippi Hiver crossings and points in Illinois, Indiana and other Western States to Atlantic ports.

Thirty days is the period which usually must clapse before reductions can be made effective by railroads. The present reductions were authorised by the Commerce Commission under specific property of the commerce Commission under specific points.

The commission also approved, effective upon ten days' notice a reduction of 5 cents per 100 pounds in export rates on four from Buffalo to Atlantic ports, provided such floor be minufactured from grain broffight into Buffalo by way of the Great Lakes.

CURB IS FAIRLY STEADY AT CLOSE

Market Moderately Irregular, With Fluctuations Covering Narrow Range.

NEW YORK Aug. 18 -Following at the up the recovery in the closing dealundertone, although there was little feature to busi-

up to 69%, or a gain of 11/2 points over the low of Wednesday. Subthe shares were not offered freely. freely, due to the fact that investors all setbacks and professional shorts in the price, earnings are running will hestitate to allow profits to were record-breaking. There were remain unrealized for any long time lirregular movements Oils braced during the first hour. eral Reserve Bank directors might in a small measure to rumors to leading issue standing out more

prominently in the trade than anwealth Finance common and prewhich have been featuring the common, and the could the common, and the vastly ingive creased earnings of the past sevrate eral months, has helped the prethis ferred. Net earnings are now runthat ning at the rate of \$30,000 per 175,000 tons.

Paul convertible 4½s from 65 to 66½ on a small turnover. Dupont 7½s were up ½ point to 97½.

The day brought forth no important new financing, but a Lon-

ZINC PRODUCTION REPORT REVEALS **HEAVY DECREASE**

First Six Months of Year Show Sharp Drop From 1920.

PRICE ALSO FALLS

World Zinc Stocks Placed at About 160,000 Short Tons.

Figures compiled by C. E. Siebenthal and A. Stoll, of the United States Geological Survey, Department of the Interior, from reports submitted by all zinc smelters which operated during the first six months of 1921 show that the production of zinc from domestic ore in that period was 100,781 short tons, and from foreign ore 1,744 compared with 205,269 tons in the last half of 1920 and 258,108 tonin the first half. The stock of zinc held at smelters and in warehouses June 30 was 95,747 tons, having increased from 71,037 tons at the end of 1920 and 29,982 tons from the statistics of imports and and proceed with the sale of the

merce, it is calculated that the apconsumption for the period released there is an indorsement on 147.783 tons in the last half of 1920 and 175,268 tons in the first half.

addition to the zinc pro distilled from zinc ashes, skim western, and the total, added to the consisting of 13.358 tons of "high brass special' grade, and \$2,545 tons vance during the morning was of "prime western." Electrolyth pared with 27.591 tons in the last half of 1920 and with 24,035 tons

The total number of retorts at operations during the first half of number of retorts in operation on the first six months of 1921 was The price at the beginning of 1921 dle of April. After rising to 5 cents fell by degrees and closed the half

Drop of Industry

The demoralization of the zinc sively warm. industry during the half year, with ulatively took particular pains

JACKSON BROS. & CO. GRAIN - STOCKS - COTTON

Louis.

Board of Trade. Rassas
City.
Froduce Exchange. New
Beard of Trade. Detroit.
Beard of Trade. Detroit.
Beard of Trade. Delich.
Produce Exchange. Tolede. Freduce Exchange.
Chamber of Commerces.

Bultimore. Trade. Chamber of Ch

Postal Telegraph Bldg., Chicago.

BRANCHES

BRANCHES

BRANCHES

Chicago, Board of Trade. New York. Stock Exchange.

MORAN PRAISES VALUE OF REAL ESTATE LOANS

Local Financier Declares They Are Safest of All Investments.

a series of twenty-one lectures on banking topics before Supply Corpe officers, U. S. N., yesterday. The lectures were arranged by the Navy Department to aid officers in the better discharge of their duties and better discharge of their duties and are being conducted by a group of local financiers headed by Alfred C. Flather, manager of the new husiness department of the American Security and Trust Company.

Especial interest was attached to Mr. Moran's lecture on "Real Especial interest was attached to Mr. Moran's lecture on "Real Especial". Especial interest was attached to Mr. Moran's lecture on "Real Es-tate Loans" because of the lack or housing in the United States and particularly in Washington, and the necessity of using all available funds for such purposes. There is considerable discussion on the part of financiers, corporations and the meet this situation, according tons, a total of 102,525 tons, as to Mr. Moran, there are two classes gage and the other a deed of trust, the former being from person to advantage over the former. faithful performance of the con Safest of All Instruments. semi-annually. In cast of in the payment of either principal

COTTON REACHES HIGHER AVERAGE

each paper which provides for the satisfaction of same, and this is

Early Indications of Substantial Advances Interrupted By Heavy Selling.

NEW YORK, Aug. 18 .- When the otton market opened this morning points higher it looked as terially. but some seemed to have a habit of selling and the best the market ditions. could do late in the afternoon was to come back to a level slightly higher than the previous close.

the weather reports to private col decline rained hard; in Western Arksnsan Central Alabama and Northern Georand in Texas, where the govern ment weekly weather was more fa vorable than many had looked for

the temperatures were again excesscanning the news from Texas, been more active than in any year

Certain Issues React, But

The tontative division lines in Upper Silesia so far proposed throw the lead and zine mines and zmelters to Poland. The output of Upper Silesia for the half year has not been published, but it must have been reduced by the recent leads of the point were very small. If this buy-point were very small. If

Howard Moran, vice president of gage at the time it is paid. It is the American Security and Trust then recorded and the paper held in the recorder office.

A deed of trust provides for the in case of default in the paymen

of either principal or interest these erty for sale in accord with the terms of the deed and the laws or the State, and upon sale they ca-convey a good record title thereto. In the opinion of Mr. Moran, the deed of trust has a material advantage, over the mortgage in the matter of the investment feature. For instance, a loan of \$10,000 can be made in ten notes of \$1,000 each. tire deed of trust and disbursement holdings of each individual. In other words, if one person held \$1,-

Pirst mortgages, or deed of trust, vestments, for their security is real property, but of course such inrestments depend entirely upon the ability of the appraisers to proper-ly estimate the value of the prop-Concluding his address, Mr. Moran

signed by the owner of the mort- have State banks, or, in other words, Union and authorized to do business in the District of Columbia; ganized under a special act of Congress, which are required to have \$1,000,000 capital or more. All such banks or make the course of action which their agreement required to take precisely the course of action which their agreement required to take process. banks can make real estate loans in this District. The American Security and Trust

Company, the institution of which I have the honor to be an officer, considers this class of security the in this manner than in any other class of security, and I am happy ouction, to say that the losses in the thirty pocket

loans, particularly covering resihome he makes every effort and sac-rifice to pay for it."

FOOD EXPERT GETS FEDERAL OFFICE

R. G. Montgomery in Charge Of Commerce Department's New Branch.

The appointment of R. G. Mont gomery, of Ithaca. N. Y. a specialist in marketing foodstuffs, was an-nounced at the Department of Com-

will take steps to establish contacts with the centers of the foodstuffs 5873. with the centers of the toobstute trade in connection with the development of export sales. He will work in close co-operation with producers and exporters.

Montgomery is a graduate of the University of Nebraska. He is a former member of the faculty of the total sale of the content of the faculty of the

COAL PRODUCTION PER MAN DENOTES **DECLINE OVER 1913**

Average Daily Output Now 1.9 Tons; and 2.4 Tons in 1913.

MINERS' PAY GAINS

age 138 Per Cent Above Pre-War Level.

While the mine workers' earnings are on the average 138 per cent coal produced by each man has de One of the large coal produ

companies in the Schuykill field pu lyzing the volume of coal produc per man in order to establish wh

Average daily production: 1913 2.4 tons; 1921, 1.9 tons. A company in the Wyoming field now employs 5,000 men, and obtain the same number of tons of coal a to produced three years ago with 4,000 men.

The strike of approximately 8.

July 27. On the 28th four collierie were idle, on the 29th five the 30th the entire six we United Mine Workers in the valle "In the District of Columbia we have State banks, or, in other words, savings banks, chartered under the they would present the grievance which caused the suspension to the Anthracite Board of Conciliation The latter course is provided to in the agreement under which th this agreement, they went on "cation" for a week, at the end

Strike In Coutly,

the meanwhile this anthracite pany to keep the property in cond

tion to resume operations.

The original dispute concerned the claim of two men as to pay they should receive for certain work. To noring the legal method for the settlement of the dispute the strike tlement of the dispute the spread until the entire worfforce of the company was out On the day that the Lebigh Con and Navigation men were offered back to work by their officials after a week's Idleness, a warea

Building Permits.

Wyoming Valley on the properties of the Lemga Valley Coal Company

1852-To Routs Brenners wheels 134 Par ave hw: lot 25, ag 35 or A 1855-To Third Christian Chusen exchante, 600 H et nur tot 2004 sq 469. 1356—To J. J. Maddex. garage 1125 3d st se; lot 14, sq 769. tically abandoned, due to activity of the weevil. Will the Texas crop only be 50 per cent of normal. In all probability there will be an early movement of new cotton, whatever the crop, and even if the farmers to commerce under the provisions of the recently enacted extended to the country enacted extended to the country enacted extended to the country enacted extended to the country enacted to the country e

1872-To Arthur Seagan, gas

1376-To Gifford Pinchot, 1615 Tr. I. ave nw: lot 10, sq 182,

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